#### **QINTRO1:**

Thank you for taking part in the survey. We would like to ask you a few questions about technologies located within new cars, services in cars, as well as premium audio in cars. Please rest assured that all answers will be treated in the strictest of confidence and will only be used for statistical purposes. All replies will remain completely anonymous.

#### \*\*SCREENER\*\*

ASK ALL – SINGLE CHOICE SINGLE SELECT

Q1 How many vehicle(s) does your household own?

- 1. None TERMINATE
- 2. 1
- 3. 2
- 4. 3
- 5. 4 or more

The next three questions are about your NEXT vehicle.

#### \*\*SCREENER\*\*

ASK ONLY THOSE WHO OWN A VEHICLE CURRENTLY (Q1 [2-5]) SINGLE SELECT

Q2 Does your household plan to <u>buy a vehicle</u> sometime <u>within the next 3 years</u> that will be for personal use only? Please do not answer "yes" if the vehicle to be purchased will primarily be used for business.

- 1. Yes
- 2. Maybe
- 3. No TERMINATE

#### \*\*SCREENER\*\*

ASK ONLY THOSE WHO MIGHT/WILL BUY VEHICLE (Q2 [1-2]) SINGLE SELECT

Q3 Which of the following best describes your role in the <u>purchasing decision</u> of the next household vehicle?

- 1. Primary Decision Maker
- 2. Joint Decision Maker (with spouse or partner)
- 3. Uninvolved in decision making process TERMINATE

#### \*\*SCREENER\*\*

ASK ONLY THOSE WHO MAY BE INVOLVED IN PURCHASING DECISION (Q3 [1-2]) SINGLE SELECT

### Q4 When thinking about your next vehicle purchase, will that vehicle be new or used?

- 1. New
- 2. Used TERMINATE
- 3. I don't know- TERMINATE

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

### Q5 What is your gender?

- 1. Female
- 2. Male

### ASK ONLY NEW CAR INTENDERS (Q4 [1])

### Q6 In what region of China do you currently reside in?

- 1. Beijing
- 2. Tianjin
- 3. Hebei
- 4. Shanxi
- 5. Inner Mongolia
- 6. Liaoning
- 7. Jilin
- 8. Heilongjiang
- 9. Shanghai
- 10. Jiangsu
- 11. Zhejiang
- 12. Anhui
- 13. Fujian
- 14. Jiangxi
- 15. Shandong
- 16. Henan
- 17. Hubei
- 18. Hunan
- 19. Guangdong
- 20. Guangxi
- 21. Hainan
- 22. Chongqing
- 23. Sichuan
- 24. Guizhou
- 25. Yunnan
- 26. Tibet
- 27. Shaanxi
- 28. Gansu
- 29. Qinghai

- 30. Ningxia
- 31. Xinjiang

Outside of Mainland China [ANCHOR/TERMINATE IF RESPONDENT PICKS THIS]

#### Recode the above regions into the regions provided for the quotas.

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

\*\*age should also be grouped into generational groups as provided in Excel quota sheet)

### **Q7 What is your current age?** [if under age 18, terminate]

[DROP DOWN] with values 18-99+

Recode Age

- 1. 18-24
- 2. 25-34
- 3. 35-44
- 4. 45-54
- 5. 55-64
- 6. 65-74
- 7. 75+

### ASK ONLY NEW CAR INTENDERS (Q4 [1])

#### SINGLE SELECT

#### WILL CHANGE PER EACH COUNTRY

#### Q8 Please indicate your current annual household income

- 1. Less than ¥10000
- 2. ¥10001-¥25000
- 3. ¥25001-¥52000
- 4. ¥52001-¥107000
- 5. ¥107001-¥175000
- 6. ¥175001-¥550000
- 7. Over ¥550001
- 8. I prefer not to answer or I don't know

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

D2. What is your ethnic origin?

- 1. Han
- 2. Miao
- 3. Buyi
- 4. Man
- 5. Tujia
- 6. Other
- 7. Unknown

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

### D3. Which of these best describes you?

- 1. Married
- 2. Living with a partner
- 3. Divorced
- 4. Separated
- 5. Widowed
- 6. Never been married/ single

# ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

# D4. Are you the parent or guardian of any children under 18 now living in your household?

- 1. Yes
- 2. No

# ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

### D5.Do you own or rent your home?

- 1. Own
- 2. Rent
- 3. Other arrangement

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

### D6. Which of the following best describes the area you live in?

- 1. Urban
- 2. Suburban/ village
- 3. Rural

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) MULTI SELECT

#### D7. What is your current employment status?

- 1. Work full-time [CAN NOT BE SELECTED WITH 2, 3, 4, 5]
- 2. Work part-time [CAN NOT BE SELECTED WITH 1, 3, 4, 5]
- 3. Self-employed [CAN NOT BE SELECTED WITH 1,2, 4, 5]
- 4. Unemployed, Unable to work [CAN NOT BE SELECTED WITH 1,2, 3, 5]
- 5. Retired [CAN NOT BE SELECTED WITH 1,2, 3, 4]
- 6. Student [CAN BE SELECTED WITH 1,2, 3, 4, 5]
- 7. I prefer not to answer [EXCLUSIVE]

### ASK ONLY EMPLOYED (D7 [1-3]) SINGLE SELECT

#### D8. Do you work from home?

- 1. Yes
- 2. No

### ASK ONLY WORK FROM HOME (D8 [1]) SINGLE SELECT

#### D9. How often do you work from home?

- 1. Always
- 2. Most of the time
- 3. About half the time
- 4. Sometimes
- 5. Never

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) WRITE IN

### Q10 What is the make and year of the most recently purchased vehicle in your household?

- 1. Year [DROP DOWN] with values 1999-2018
- 2. Make [DROP DOWN] (makes in the attached excel, per region)
  - 1. Audi (奥迪)
  - 2. BMW (宝马)
  - 3. Buick (别克)
  - 4. BYD (比亚迪)
  - 5. Changan (长安)
  - 6. Chery (奇瑞)
  - 7. Chevrolet (雪佛兰)
  - 8. Citroen (雪铁龙)
  - 9. Dongfeng (东风)
  - 10. FAW (一汽)
  - 11. Ford (福特)

- 12. Foton (福田)
- 13. Great Wall (长城)
- 14. Haima (海马)
- 15. HAVAL (哈佛)
- 16. Honda (本田)
- 17. Hyundai (现代)
- 18. Jianghuai (江淮)
- 19. Jiangling (江铃)
- 20. Jinbei (金杯)
- 21. Kia (起亚)
- 22. Lifan (力帆)
- 23. Mazda (马自达)
- 24. Mercedes-Benz (奔驰)
- 25. Nissan (日产)
- 26. Peugeot (标致)
- 27. Skoda (斯柯达)
- 28. Suzuki (铃木)
- 29. Toyota (丰田)
- 30. Volkswagen (大众)
- 31. Wuling (上汽通用五菱)
- 32. Zhonghua (中华)
- 33. Weiwang (威旺)
- 34. Geely (吉利)
- 35. Beijing Auto (北汽)
- 36. Roewe (荣威)
- 37. Zotye (众泰)
- 38. Mitsubishi (三菱)
- 39. Venucia (启辰)
- 40. Baojun (宝骏)
- 41. Land Rover (路虎)
- 42. Guangzhou Auto (GAC) (广汽)
- 43. Lexus (雷克萨斯)
- 44. Volvo (沃尔沃)
- 45. Jeep (吉普)
- 46. Cadillac (卡迪拉克)
- 47. Fiat (菲亚特)
- 48. Subaru (斯巴鲁)
- 49. MG(名爵)
- 50. Renault (雷诺)
- 51. Infiniti (英菲尼迪)
- 52. MINI(迷你)
- 53. Jaguar (捷豹)
- 54. Dodge (道奇)
- 55. Smart
- 56. Maserati (玛莎拉蒂)

- 57. Qoros (观致)
- 58. Acura (讴歌)
- 59. Opel(欧宝)
- 60. Chrysler (克莱斯勒)
- 61. Bentley (宾利)
- 62. Rolls-Royce (劳斯莱斯)
- 63. Tesla (特斯拉)
- 64. SEAT (西雅特)
- 65. Lincoln (林肯)
- 66. Ferrari (法拉利)
- 67. Aston Martin (阿斯顿马丁)
- 68. Daihatsu (大发)
- 69. Lamborghini (兰博基尼)
- 70. Lotus (莲花)
- 71. Alfa Romeo (阿尔法罗密欧)
- 72. McLaren (麦克拉伦)
- 73. Other
- 74. Don't know

The next sets of questions are about your NEXT new vehicle.

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) WILL CHANGE PER EACH MARKET

#### Q11 How much are you willing to spend on your next new vehicle?

- 1. Less than ¥60000
- 2. ¥60000 ¥99999
- 3. ¥100000 ¥169999
- 4. ¥170000 ¥239999
- 5. ¥240000 ¥299999
- 6. ¥300000 ¥400000
- 7. More than ¥400000

### ASK ONLY NEW CAR INTENDERS (Q1)

#### **CHOOSE UP TO 3**

# Q12A What vehicle category are you most likely to purchase when selecting your next vehicle?

- 1. Sedan
- 2. Coupe
- 3. CUV (Crossover Utility Vehicle)
- 4. SUV (Sport Utility Vehicle)
- 5. Hatchback
- 6. Station Wagon
- 7. Cargo Van
- 8. Minivan

### 9. Pickup Truck

# Q12B What type of vehicle are you most likely to purchase when selecting your next vehicle?

- 1. Green car/Electric/Hybrid
- 2. Sport/Performance
- 3. Luxury
- 4. Economy
- 5. Family

ASK ONLY NEW CAR INTENDERS (Q4 [1]) RANK TOP 3

\*\*Program as drag and drop\*\*

MAY CHANGE PER EACH MARKET

Q13 What are the top 3 makes you are considering when purchasing your next vehicle?

- 1. Audi (奥迪)
- 2. BMW (宝马)
- 3. Buick (别克)
- 4. BYD (比亚迪)
- 5. Changan (长安)
- 6. Chery (奇瑞)
- 7. Chevrolet (雪佛兰)
- 8. Citroen (雪铁龙)
- 9. Dongfeng (东风)
- 10. FAW (一汽)
- 11. Ford (福特)
- 12. Foton (福田)
- 13. Great Wall (长城)
- 14. Haima (海马)
- 15. HAVAL (哈佛)
- 16. Honda (本田)
- 17. Hyundai (现代)
- 18. Jianghuai (江淮)
- 19. Jiangling (江铃)
- 20. Jinbei (金杯)
- 21. Kia (起亚)
- 22. Lifan (力帆)
- 23. Mazda (马自达)
- 24. Mercedes-Benz (奔驰)
- 25. Nissan (日产)
- 26. Peugeot (标致)
- 27. Skoda (斯柯达)
- 28. Suzuki (铃木)
- 29. Toyota (丰田)
- 30. Volkswagen (大众)
- 31. Wuling (上汽通用五菱)
- 32. Zhonghua (中华)
- 33. Weiwang (威旺)
- 34. Geely (吉利)
- 35. Beijing Auto (北汽)
- 36. Roewe (荣威)
- 37. Zotye (众泰)
- 38. Mitsubishi (三菱)
- 39. Venucia (启辰)

- 40. Baojun (宝骏)
- 41. Land Rover (路虎)
- 42. Guangzhou Auto (GAC) (广汽)
- 43. Lexus (雷克萨斯)
- 44. Volvo (沃尔沃)
- 45. Jeep (吉普)
- 46. Cadillac (卡迪拉克)
- 47. Fiat (菲亚特)
- 48. Subaru (斯巴鲁)
- 49. MG(名爵)
- 50. Renault (雷诺)
- 51. Infiniti (英菲尼迪)
- 52. MINI(迷你)
- 53. Jaguar (捷豹)
- 54. Dodge (道奇)
- 55. Smart
- 56. Maserati (玛莎拉蒂)
- 57. Qoros (观致)
- 58. Acura (讴歌)
- 59. Opel (欧宝)
- 60. Chrysler (克莱斯勒)
- 61. Bentley (宾利)
- 62. Rolls-Royce (劳斯莱斯)
- 63. Tesla (特斯拉)
- 64. SEAT (西雅特)
- 65. Lincoln (林肯)
- 66. Ferrari (法拉利)
- 67. Aston Martin (阿斯顿马丁)
- 68. Daihatsu (大发)
- 69. Lamborghini (兰博基尼)
- 70. Lotus (莲花)
- 71. Alfa Romeo (阿尔法罗密欧)
- 72. McLaren (麦克拉伦)
- 73. Other
- 74. Don't know

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SELECT ONE ATTRIBUTE PER STATEMENT ROTATE/RANDOMIZE 1-31 Q14 Which of the following products/features do you consider most desirable when considering the purchase of your next vehicle?
[ ROTATE/RANDOMIZE 1-31]

1.1017	ATE/INANDOMIZE	Very	Somewhat	Neither	Somewhat	Very
		-				
		desirable	desirable	desirable	undesirable	undesirable
		[5]	[4]	or	[2]	[1]
				undesirable		
				[3]		
				[5]		
	<b>—</b>					
1.	Bluetooth (e.g.,					
	hands-free voice					
	calling)					
	37					
2.	CD player					
	. ,					
3.	Navigation					
	system (e.g.					
	factory installed					
	GPS, turn-by-					
	turn)					
	,					
4.	Heated seats					
5.						
6.						
7.	Rear seat					
	entertainment					
	(e.g., factory					
	installed					
	screens for rear					
	seat passengers					
	to watch					
	movies, TV, play					
	videogames,					
	etc.)					
8.	vehicle's blind					
	zones)					
	,					
9.	Steering wheel					
	mounted					
	controls (e.g.,					
	for radio, phone,					

			T
etc.)			
10. Sunroof/Moon roof			
11. Voice recognition (e.g., for hands free/radio)			
12. Automatic climate control			
13. Remote start  (e.g., can automatically start the engine from a distance)			
14.			
15. Infotainment system (e.g. display audio system/ informational screen in center console display)			
16. Telematics/ Connected Services (e.g., OnStar)			
17. HUD (heads-up display, displays information like speed, direction, etc., on windshield in driver's line of sight)			
18. In-car Wi-Fi			
19.			

20.			
21.			
22. Wireless charging (e.g. can place phone in tray to charge without cord)			
23.			
24.			
25.			
26.			
27.			
28.			
29.			
30.			
31.			

ASK ONLY NEW CAR INTENDERS WHO ANSWERED Q14 WITH ANSWERS OF SOMEWHAT DESIRABLE AND VERY DESIRABLE)

SELECT ONE ATTRIBUTE PER STATEMENT ROTATE/RANDOMIZE 1-31

**Q15** Of the products/features you marked as somewhat- or very-desirable, please place those features into categories as noted below.

pay extra (A)
---------------

Same question attributes as Q14 selected somewhat or very desirable

ASK ONLY THOSE WHO ANSWERED Q15 [C] ANSWER FOR EACH ATTRIBUTE Q15-C WILL CHANGE PER EACH MARKET

Q17 How much extra would you be willing to pay for\*\*insert attribute from Q15 (C)\*\*?

- 1. ¥1-¥300
- 2. ¥301-¥600
- 3. ¥601-¥1000
- 4. ¥1001-¥1500
- 5. ¥1501-¥2000
- 6. ¥2001-¥2500
- 7. ¥2501-¥3000
- 8. ¥3001-¥4000
- 9. ¥4001-¥4500
- 10. ¥4501-¥5000
- 11. ¥5001-¥6000
- 12. ¥6001-¥10000
- 13. ¥10001-¥15000
- 14. ¥150001+

ASK ONLY THOSE WHO FIND TELEMATCS SOMEWHAT DESIRABLE OR VERY DESIRABLE (Q14, ATTRIBUTE 16 (SOMEWHAT DESIRABLE; VERY DESIRABLE) SELECT UP TO 3 ATTRIBUTES ROTATE/RANDOMIZE

Q16 Thinking about telematics system, what are the top features that interest you? You can select up to 3 attributes.

- 1. Automatic crash notification/response (i.e., 122, emergency medical services)
- 2. **Roadside assistance** (i.e., no fuel, flat tire, breakdown, etc.)
- 3. **Hands-free calling** (e.g., ability to call without pairing cellphone or using its minutes)

- 4. Access to a human customer car assistant (i.e., being able to contact a call center for help with finding location, unlocking car, medical emergency)
- 5. **Wi-Fi hotspot** (i.e., ability to pair mobile devices to the internet)
- 6. Service maintenance notifications (e.g., alerts when it is time to change oil, etc.)
- 7. **Controlling vehicle systems from my smartphone** (i.e., lock/unlock doors, windows, horn, alarm, ignition, etc.)
- 8. Turn-by-turn navigation
- 9. **Stolen vehicle assistance** (e.g., turns off ignition, slows down vehicle)
- 10. **Theft alarm notification** (i.e., notifies you if alarm sounds)
- 11. **Concierge services** (e.g., book hotels, restaurant reservations, concerts, etc.)
- 12. Parking location reminder/find my car
- 13. **Family services** (e.g., alerts you of teen/dependent driving behavior)
- 14. **Valet alert** (e.g. notification if vehicle is being used inappropriately when in the hands of valet, technician, etc.)
- 15. None of the above [EXCLUSIVE] [ANCHOR]

ASK ONLY THOSE WHO FIND NAVIGATION SOMEWHAT DESIRABLE OR VERY DESIRABLE (Q14, ATTRIBUTE 3 (SOMEWHAT DESIRABLE; VERY DESIRABLE) SELECT UP TO 3 ATTRIBUTES ROTATE/RANDOMIZE

### Q16\_1 Thinking about navigation systems/ satnav, and software, what are the top features that interest you? You can select up to 3 attributes.

- 1. **Real-time traffic information** (e.g. where and when traffic congestion occurs)
- 2. **Dynamic routing** (e.g., turn-by-turn navigation that reroutes based on latest traffic information, closed street information, etc.)
- 3. **Send to car** (e.g. ability to send destination information searched on smartphone or computer to car's navigation unit)
- 4. Parking lot/ parking garage finder (e.g. parking lot hours, prices, etc)
- 5. On-street parking finder (e.g., available nearby vacant on-street parking)
- 6. **Fuel station details** (e.g. latest fuel price information, station address, station brand, fuel types, hours, etc.)
- 7. **EV-charging station details** (e.g. EV charging stations, type, number of connectors available, hours, etc.)
- 8. **Weather information** (e.g. current and upcoming weather conditions)
- Smartphone companion app (e.g. a smartphone navigation app with turn-by-turn navigation that guides pedestrian after leaving the car, and or remembers parking location)
- 10. Maps that can be updated wirelessly
- 11. **Restaurant information and services** (e.g. reviews, location, hours, pricing, reservation booking system, etc.)
- 12. **Emergency information** (e.g. location of nearest hospital, police station, and other emergency services based on latest location)
- 13. None of the above [EXCLUSIVE] [ANCHOR]

ASK ONLY THOSE WHO FIND TELEMATICS, INFOTAINMENT SYSTEMS, NAVIGATION SYSTEM, INTERNET STREAMING RADIO, SOMEWHAT DESIRABLE OR VERY DESIRABLE (Q14, ATTRIBUTE 3, 15, 16, 14 (SOMEWHAT DESIRABLE; VERY DESIRABLE) LIST CHANGES PER EACH MARKET ROTATE/RANDOMIZE LIST CHANGES PER EACH MARKET MULTI-SELECT

### Q16\_2 Which of the following in-car telematics or multimedia brands do you recognize?

- 1. Shanghai OnStar
- 2. Cadillac CUE
- 3. Toyota/Lexus G-Book
- 4. Nissan CarWings
- 5. Hyundai BlueLink
- 6. Kia UVO
- 7. BMW ConnectedDrive
- 8. Infiniti Connection
- 9. Ford SYNC
- 10. Audio Connect
- 11. FAW D-Partner
- 12. Changan In Call
- 13. Geely G-Netlink
- 14. InKaNet
- 15. AcuraLink
- 16. HondaLink
- 17. Mercedes-Benz Connect
- 18. Qoros Qloud
- 19. MZD Connect
- 20. Volkswagen Car-Net
- 21. Volvo Sensus Connect
- 22. Volvo On Call
- 23. Other [WRITE IN]

THOSE WHO ANSWERED RECONGIZED "Which of the following in-car telematics or multimedia brands do you recognize?" [1-22]
MULTI SELECT
ROTATE/RANDOMIZE
LIST CHANGES PER EACH MARKET

# Q16\_3 Which brand(s) would be most influential during your decision of buying a new car?

- 1. Shanghai OnStar
- 2. Cadillac CUE
- 3. Toyota/Lexus G-Book
- 4. Nissan CarWings
- 5. Hyundai BlueLink
- 6. Kia UVO
- 7. BMW ConnectedDrive
- 8. Infiniti Connection
- 9. Ford SYNC
- 10. Audio Connect
- 11. FAW D-Partner
- 12. Changan In Call
- 13. Geely G-Netlink
- 14. InKaNet
- 15. AcuraLink
- 16. HondaLink
- 17. Mercedes-Benz Connect
- 18. Qoros Qloud
- 19. MZD Connect
- 20. Volkswagen Car-Net
- 21. Volvo Sensus Connect
- 22. Volvo On Call

# ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

### Q18 Do you currently own a smartphone?

- 1. Yes
- 2. No

ASK ONLY SMARTPHONE OWNERS (Q18 [1]) SINGLE SELECT ROTATE/RANDOMIZE 1-16 LIST CHANGES PER EACH MARKET

#### Q19 What is the brand of the smartphone you own and use most often?

- 1. Xiaomi 小米
- 2. Samsung 三星
- 3. Lenovo 联想
- 4. Coolpad 酷派
- 5. Huawei 华为
- 6. BBK 步步高
- 7. ZTE 中兴
- 8. OPPO
- 9. K-Touch
- 10. Apple 苹果
- 11. Microsoft/Nokia 微软/诺基亚
- 12. LG
- 13. Sharp 夏普
- 14. HTC
- 15. Meizu 魅族
- 16. Motorola 摩托罗拉
- 17. Other

#### ASK ONLY SMARTPHONE OWNERS (Q18 [1])

- \*\*IF Q19 [1] AUTOMATICALLY SELECT Q20 [1] AND MOVE RESPONDENT TO Q21\*\*
- \*\*IF Q19 [2] AUTOMATICALLY SELECT Q20 [4] AND MOVE RESPONDENT TO Q21\*\*
- \*\*IF Q19 [3-9] DISPLAY Q21 ATTRIBUTES [2,3,5 AND 6 ONLY]\*\*

#### Q20 Which operating system (OS) is on this smartphone?

- 1. iOS
- 2. Android 安卓
- 3. Windows
- 4. Blackberry OS 黑莓
- 5. I don't know

#### ASK ONLY SMARTPHONE OWNERS (Q18 [1])

#### SINGLE SELECT

#### LIST CHANGES PER EACH MARKET

### Q20\_1 Which mobile carrier are you utilizing?

- 1. China Mobile 中国移动
- 2. China Unicom 中国联通
- 3. China Telecom 中国电信

### ASK ONLY SMARTPHONE OWNERS (Q18 [1]) SINGLE SELECT

#### Q21 What kind of data plan do you have?

- 1. I don't have a data plan
- 2. Less than 1GB
- 3. 1-5 GB
- 4. 6-10 GBs
- 5. 11 -20 GBs
- 6. 21+ GBs
- 7. Unlimited Data
- 8. I don't know

# ASK ONLY THOSE ANSWERED (Q21 [2-7) SINGLE SELECT

### Q22 Is this data plan shared with anyone else?

- 1. No, this data plan is only for me
- 2. Yes, this data plan is shared (e.g., family plan)

### ASK ONLY SMARTPHONE OWNERS (Q18 [1]) IN THE CURRENCY OF EACH MARKET

### Q23 What is the most you have paid for an app on your smartphone?

- 1. Less than ¥10
- 2. ¥10 ¥30
- 3. ¥31 ¥50
- 4. ¥51 ¥100
- 5. ¥101 ¥300
- 6. More than ¥300

ASK ONLY SMARTPHONE OWNERS (Q18 [1]) SELECT UP TO 5 ROTATE/RANDOMIZE 1-20

### Q24 Please select your top 5 favorite app categories for use on your smartphone while in the vehicle.

- 1. **Books** (e.g., can read eBooks, or listen to audio books.)
- 2. **Business/Productivity** (e.g., task/notes management, hours tracking, office suite, etc)
- 3. **Education** (e.g., can learn a new language, take a class, course material, etc)
- 4. **Video** (e.g., watch streaming video or video stored on smartphone, etc)
- 5. **Music** (e.g., listening to streaming audio music, comedy, spoken word, etc)
- 6. Podcast
- 7. Social Networking
- 8. **Navigation** (e.g., turn-by-turn navigation, real-time traffic information, parking, etc)
- 9. **Communicating** (e.g., UC Mobile, Mobile QQ, WeChat, Weibo)
- 10. **Remote services** (i.e., Vehicle services, remote garage door openers, remote vehicle controls, smart home/appliances/electronics controls, etc.)
- 11. **Finance** (e.g., lets you manage your finances, look at stocks, etc.)
- 12. Food & Drink (e.g., helps you search and book restaurants)
- 13. **Point of interest (POI)/Local** (e.g., business locations and revi.e.ws, look up free Wi-Fi locations, etc)
- 14. **Travel** (e.g., helps book travel, find a travel destination, etc)
- 15. **Driver's aid** (i.e., eco driving advice, cheapest gas station, traffic cameras, etc)
- 16. Games
- 17. **Health & Fitness** (e.g., pedometer information, nutrition information, etc)
- **18. News**
- 19. **Sports** (e.g., scores, fantasy leagues, sport news, etc)
- 20. Weather

ASK ONLY SMARTPHONE OWNERS (Q18 [1])
MULTIPLE SELECT
ROTATE/RANDOMIZE 1-11

# Q25 Which of the following statements, if any, about using your smartphone in your car do you agree with?

	Strongly Agree (5)	Agree (4)	Disagree (3)	Strongly Disagree (2)	I have no opinion (1)
I think using     my     smartphone     while driving     is distracting					
2. I prefer controlling my smartphone with invehicle steering wheel controls					
3. I prefer controlling my smartphone with invehicle voice controls					
4. I prefer to put my smartphone in a cradle that lets me see the screen as I drive					
5. I prefer interacting and controlling my smartphone through an invehicle touchscreen					
6. I prefer to utilize Bluetooth pairing to make phone calls with my smartphone					

7. I prefer to utilize Bluetooth pairing to stream audio from my smartphone to the in- vehicle stereo system			
8. I'd prefer to utilize apps in the car without having to pair my smartphone			
9. I use my phone as a navigation aid to get directions or point-of-interest (POI) when driving			
10. I often pair my smartphone to my car through USB			
11. I prefer using my smartphone in my vehicle, as opposed to in vehicle controls			

### ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

Q26 Does your current vehicle have a built-in display audio, and or "infotainment" system, and or navigation system (a screen in the center part of the vehicle to show various functions of the vehicle like audio, air, navigation, etc.)?



- 1. Yes
- 2. No
- 3. Not sure

### ASK ONLY DISPLAY AUDIO/INFOTAINMENT/NAVIGATION (Q26 [1]) SINGLE SELECT

Q27 Does your vehicle's built-in display audio (i.e., infotainment system) or navigation system have smartphone-like apps (e.g., Douban, QQ, Baidu) installed directly to the system?



- 1. Yes
- 2. No

### ASK ONLY DISPLAY AUDIO/INFOTAINMENT/NAVIGATION (Q26 [1]) SINGLE SELECT

Q28 Would you be willing to pay to update software on your vehicle, either to add functionality, or to improve performance or the user experience?

- 1. Yes
- 2. No

### ASK ONLY DISPLAY AUDIO/INFOTAINMENT/NAVIGATION (Q26 [1]) MUTLI SELECT ROTATE 1-14

Q29 Which of the following statements, if any, about built-in display systems (i.e., infotainment system) do you agree with?

- 1. These system are too complex to use while driving [CAN'T BE SELECTED WITH 2]
- 2. I think these systems enhance the driving experience [CAN'T BE SELECTED WITH 1]
- 3. These systems seem dated compared to other electronic devices
- 4. I want the ability to use gestures and controls in my car similarly to how I do on a smartphone (i.e., swipe, pinch-to-zoom, etc.)
- 5. I'm worried about potential software bugs and reliable issues on in-vehicle display screens (e.g., infotainment systems)
- 6. I'm worried that in-vehicle display screens (e.g., infotainment systems) won't get updated as the vehicle ages
- 7. I'm concerned about security issues and/or my privacy when using infotainment systems
- 8. I wish my system could be updated wirelessly so I didn't have to take it into a dealer for updates
- 9. I wouldn't pay for a subscription to DAB radio
- 10. I will take the time to learn how my infotainment system works
- 11. I prefer having a infotainment system that I can understand immediately
- 12. Automakers are doing a good job designing infotainment systems
- 13. The type of infotainment system in my next car will be an important purchasing decision
- 14. I would like someone at my dealership to give me a brief tutorial of the infotainment system when buying my next car
- 15. None of the above [ANCHOR] [EXCLUSIVE]

The next questions are about audio in the car...

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SELECT UP TO FOUR ATTRIBUTES LIST WILL CHANGE PER MARKET

#### Q33 What are the top 4 audio sources that you use in your current vehicle?

- 1. AM/FM Radio
- 2. DAB Radio
- 3. Stored on mobile device (phone, iPod, USB, etc.)
- 4. Internet/Streaming (such as Douban, QQ, Kuwo)
- 5. CD/DVD Player
- 6. Stored on in-vehicle hard drive
- 7. I don't listen to audio in my vehicle [ANCHOR, EXCLUSIVE]

### ASK ONLY MUSIC SUBSCRIBERS (Q36 [1-2])

SINGLE SELECT

**ROTATE/RANDOMIZE 1-18** 

LIST WILL CHANGE PER EACH MARKET

#### Q37 Which internet radio/audio app do you use most often?

- 1. 1ting (一听)
- 2. Baidu Ting (百度听)
- 3. Wo Music by China Telecom (中国电信沃音乐)
- 4. Douban (豆瓣)
- 5. Duomi (多米)
- 6. Kugou (酷狗)
- 7. Kuwo (酷我)
- 8. Netease Cloud Music (网易云音乐)
- 9. Nokia Mix Radio
- 10. QQ Music (QQ 音乐)
- 11. Xiami(虾米)
- 12. Leguo (乐果)
- 13. 5sing
- 14. Qingting FM (蜻蜓 FM)
- 15. 9box (九天音乐)
- 16. TTPOD (天天动听)
- 17. Migu (咪咕)
- 18. Wangyi Yun (网易云音乐)

Other	[ANCHOR/EXCLUSIVE
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### ASK ONLY SMARTPHONE OWNERS (Q18 [1]) SINGLE SELECT

Q38 How often do you use a navigation app on your smartphone for driving?

- 1. Never
- 2. Less than Once a Month
- 3. Once a Month
- 4. 2-3 Times a Month
- 5. Once a Week
- 6. 2-3 Times a Week
- 7. Daily

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT PER ATTRIBUTE

Q39 some new vehicles will have the ability to replicate your smartphone system onto an in-vehicle display. Which of the following systems, if any, have you heard of?

	Aware of				
	I've heard of this (A)	I'm not sure (B)	I haven't heard of this (C)		
1. Apple CarPlay					
2. Android Auto					
3. MirrorLink					
4. SYNC AppLink					
5. Baidu CarLife					

ASK ONLY HAVE HEARD OF THIS (Q39 [A]) SINGLE SELECT PER ATTRIBUTE

Q40 If you have heard of this system, are you interested in having and using this feature in your next vehicle?

	Interest in			
	Interested (A)	Somewhat interested (B)	Not really interested (C)	No interest (D)
1. Apple CarPlay				
2. Android Auto				
3. MirrorLink				
4. SYNC AppLink				
5. Baidu CarLife				

# ASK ONLY DISPLAY AUDIO/INFOTAINMENT/NAVIGATION (Q26 [1]) MULTIPLE SELECT ROTATE/RANDOMIZE 1-9

# Q41 Which of the following statements, if any, about using in-vehicle based apps do you agree with?

- 1. I would be willing to pay for in-vehicle apps if they helped limit driving distractions
- 2. I'd prefer using in-vehicle apps if my car had a separate data plan than my phone
- 3. I would be willing to use in-vehicle apps if the apps are similar to the ones I use on my smartphone
- 4. I'm only interested in in-vehicle apps that are connected through my smartphone
- 5. I'm only interested in in-vehicle apps if they are free
- 6. I'm concerned about my privacy in regards to in-vehicle apps
- 7. There aren't enough apps available currently on in-vehicle systems
- 8. I would utilize in-vehicle apps if they helped enhance the driving experience
- 9. I prefer the user experience on my smartphone rather than what is offered on in-vehicle systems
- 10. None of the above [ANCHOR] [EXCLUSIVE]