QINTRO1:

Thank you for taking part in the survey. We would like to ask you a few questions about technologies located within new cars, services in cars, as well as premium audio in cars. Please rest assured that all answers will be treated in the strictest of confidence and will only be used for statistical purposes. All replies will remain completely anonymous.

SCREENER

ASK ALL – SINGLE CHOICE SINGLE SELECT

Q1 How many vehicle(s) does your household own?

- 1. None TERMINATE
- 2. 1
- 3. 2
- 4. 3
- 5. 4 or more

The next three questions are about your NEXT vehicle.

SCREENER

ASK ONLY THOSE WHO OWN A VEHICLE CURRENTLY (Q1 [2-5]) SINGLE SELECT

Q2 Does your household plan to <u>buy a vehicle</u> sometime <u>within the next 3 years</u> that will be for personal use only? Please do not answer "yes" if the vehicle to be purchased will primarily be used for business.

- 1. Yes
- 2. Maybe
- 3. No TERMINATE

SCREENER

ASK ONLY THOSE WHO MIGHT/WILL BUY VEHICLE (Q2 [1-2]) SINGLE SELECT

Q3 Which of the following best describes your role in the <u>purchasing decision</u> of the next household vehicle?

- 1. Primary Decision Maker
- 2. Joint Decision Maker (with spouse or partner)
- 3. Uninvolved in decision making process TERMINATE

SCREENER

ASK ONLY THOSE WHO MAY BE INVOLVED IN PURCHASING DECISION (Q3 [1-2]) SINGLE SELECT

Q4 When thinking about your next vehicle purchase, will that vehicle be new or used?

- 1. New
- 2. Used TERMINATE
- 3. I don't know- TERMINATE

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

Q5 What is your gender?

- 1. Female
- 2. Male

ASK ONLY NEW CAR INTENDERS (Q4 [1])

Q6 In what region of Germany do you currently reside in?

- 1. Baden-Wurttemberg
- 2. Bayern
- 3. Berlin
- 4. Bradenburg
- 5. Bremen
- 6. Hamburg
- 7. Hessen
- 8. Mecklenburg-Vorpommern
- 9. Niedersachsen
- 10. Nordrhein-Westfalen
- 11. Rheinland-Pfalz
- 12. Saarland
- 13. Sachsen
- 14. Sachsen-Anhalt
- 15. Schleswig-Holstein
- 16. Thuringen
- 17. Outside Germany [ANCHOR/TERMINATE IF RESPONDENT PICKS THIS]

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

**age should also be grouped into generational groups as provided in Excel quota sheet)

Q7 What is your current age? [if under age 18, terminate]

[DROP DOWN] with values 18-99+

Recode Age

- 1. 18-24
- 2. 25-34
- 3. 35-44
- 4. 45-54
- 5. 55-64
- 6. 65-74
- 7. 75+

ASK ONLY NEW CAR INTENDERS (Q4 [1])

SINGLE SELECT

WILL CHANGE PER EACH COUNTRY

Q8 Please indicate your current annual household income

- 1. Less than €19,999
- 2. €20,000 €29,999
- 3. €30,000 €35,999
- 4. €36,000 €59,999
- 5. €60,000 €89,999
- 6. €90,000 €119,999
- 7. More than €120,000
- 8. I prefer not to answer or I don't know

ASK ONLY NEW CAR INTENDERS (Q4 [1])

SINGLE SELECT

D2. Which of the following best describes your ethnic origin?

- 1. German
- 2. Polish
- 3. Turkish
- 4. Russian
- 5. Italian
- 6. Other European
- 7. Other Middle Eastern/North African
- 8. East/Southeast Asian
- 9. North/Central/South American
- 10. Mixed or unspecified background
- 11. Other

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

D3. Which of these best describes you?

1. Married

- 2. Living with a partner
- 3. Divorced
- 4. Separated
- 5. Widowed
- 6. Never been married/ single

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

D4. Are you the parent or guardian of any children under 18 now living in your household?

- 1. Yes
- 2. No

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

D5.Do you own or rent your home?

- 1. Own
- 2. Rent
- 3. Other arrangement

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

D6. Which of the following best describes the area you live in?

- 1. Urban
- 2. Suburban
- 3. Rural

ASK ONLY NEW CAR INTENDERS (Q4 [1]) MULTI SELECT

D7. What is your current employment status?

- 1. Work full-time [CAN NOT BE SELECTED WITH 2, 3, 4, 5]
- Work part-time [CAN NOT BE SELECTED WITH 1, 3, 4, 5]
- 3. Self-employed [CAN NOT BE SELECTED WITH 1,2, 4, 5]
- 4. Unemployed, Unable to work [CAN NOT BE SELECTED WITH 1,2, 3, 5]
- 5. Retired [CAN NOT BE SELECTED WITH 1,2, 3, 4]
- 6. Student [CAN BE SELECTED WITH 1,2, 3, 4, 5]
- 7. I prefer not to answer [EXCLUSIVE]

ASK ONLY EMPLOYED (D7 [1-3]) SINGLE SELECT

D8. Do you work from home?

1. Yes

2. No

ASK ONLY WORK FROM HOME (D8 [1]) SINGLE SELECT

D9. How often do you work from home?

- 1. Always
- 2. Most of the time
- 3. About half the time
- 4. Sometimes
- 5. Never

ASK ONLY NEW CAR INTENDERS (Q4 [1]) WRITE IN

Q10 What is the make and year of the most recently purchased vehicle in your household?

- 1. Year [DROP DOWN] with values 1999-2018
- 2. Make [DROP DOWN] (makes in the attached excel, per region)

Volkswagen

Mercedes-Benz

BMW

Audi

Opel

Ford

Skoda

Renault

Hyundai

Seat

Nissan

Toyota

Fiat

Suzuki

Mazda

Peugeot

MINI

Kia

Dacia

Citroen

Mitsubishi

Abarth

AC

Acura

Aixam

Alfa Romeo

ALPINA

Artega

Asia Motors

Aston Martin

Austin

Austin Healey

Bentley

Borgward

Brilliance

Bugatti

Buick

Cadillac

Casalini

Caterham

Chatenet

Chevrolet

Chrysler

Cobra

Corvette

Daewoo

DeTomaso

Dodge

Donkevoort

DS Automobiles

Ferrari

Fisker

GAC Gonow

Gemballa

GMC

Grecav

Hamann

Holden

Honda

Hummer

Infiniti

Isuzu

Iveco

Jaguar

Jeep

Koenigsegg

KTM

Lada

Lamborghini

Lancia

Land Rover

Landwind

Lexus

Ligier

Lincoln

Lotus

Mahindra

Maserati

Maybach

McLaren

MG

Microcar

Morgan

NSU

Oldsmobile

Pagani

Piaggio

Plymouth

Pontiac

Porsche

Proton

Renault

Rolls-Royce

Rover

Ruf

Saab

Santana

Smart

speedART

Spyker

Ssangyong

Subaru

Talbot

Tata

TECHART

Tesla

Trabant

Triumph

TVR

Volvo

Wartburg

Westfield

Wiesman

Other

3. I don't know/not provided [EXCLUSIVE]

The next sets of questions are about your NEXT new vehicle.

ASK ONLY NEW CAR INTENDERS (Q4 [1]) WILL CHANGE PER EACH MARKET

Q11 How much are you willing to spend on your next new vehicle?

- 1. Less than €9,999
- 2. €10,000 €12,999
- 3. €13,000 €15,999
- 4. €16,000 €19,999
- 5. €20,000 €25,999
- 6. €26,000 €29,999

7. More than €30,000

ASK ONLY NEW CAR INTENDERS (Q1) CHOOSE UP TO 3

Q12A What vehicle category are you most likely to purchase when selecting your next vehicle?

- 1. Sedan
- 2. Coupe
- 3. CUV (Crossover Utility Vehicle)
- 4. SUV (Sport Utility Vehicle)
- 5. Hatchback
- 6. Station Wagon
- 7. Cargo Van
- 8. Minivan
- 9. Pickup Truck

Q12B What type of vehicle are you most likely to purchase when selecting your next vehicle?

- 1. Green car/Electric/Hybrid
- 2. Sport/Performance
- 3. Luxury
- 4. Economy
- 5. Family

ASK ONLY NEW CAR INTENDERS (Q4 [1])

RANK TOP 3

Program as drag and drop

MAY CHANGE PER EACH MARKET

Q13 What are the top 3 makes you are considering when purchasing your next vehicle?

- 1. Alfa Romeo
- 2. Alpina
- 3. Aston Martin
- 4. Audi
- 5. Bentley
- 6. BMW
- 7. Cadillac
- 8. Chevrolet
- 9. Chrysler
- 10. Citroen
- 11. Dacia
- 12. Daihatsu

- 13. Dodge
- 14. Ferrari
- 15. Fiat
- 16. Ford
- 17. GMC
- 18. Honda
- 19. Hyundai
- 20. Infiniti
- 21. Jaguar
- 22. Jeep
- 23. Kia
- 24. Lada
- 25. Lamborghini
- 26. Lancia
- 27. Land Rover
- 28. Lexus
- 29. Lotus
- 30. Maserati
- 31. Mazda
- 32. McLaren
- 33. Mercedes-Benz
- 34. MINI
- 35. Mitsubishi
- 36. Morgan
- 37. Nissan
- 38. Opel
- 39. Peugeot
- 40. Porsche
- 41. Renault
- 42. Rolls-Royce
- 43. SEAT
- 44. Skoda
- 45. Smart
- 46. Ssangyong
- 47. Subaru
- 48. Suzuki
- 49. Tata
- 50. Tesla
- 51. Toyota
- 52. Volkswagen
- 53. Volvo
- 54. Other
- 55. Don't know

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SELECT ONE ATTRIBUTE PER STATEMENT **ROTATE/RANDOMIZE 1-31**

Q14 Which of the following products/features do you consider most desirable when considering the purchase of your next vehicle?
[ROTATE/RANDOMIZE 1-31]

		Very desirable [5]	Somewhat desirable [4]	Neither desirable or undesirable [3]	Somewhat undesirable [2]	Very undesirable [1]
1.	Bluetooth (e.g., hands-free voice calling)					
2.	CD player					
3.	Navigation system (e.g. factory installed GPS, turn-by- turn)					
4.	Heated seats					
5.	Branded audio system (i.e., premium audio system)					
6.	Audio/sound management technologies (e.g., Active Noise Cancellation, Sound Staging Technology, Surround Sound, Signal					

7. Rear seat entertainment (e.g., factory installed screens for rear seat passengers			
to watch movies, TV, play videogames, etc.)			
8.			
9. Steering wheel mounted controls (e.g., for radio, phone, etc.)			
10. Sunroof/Moon roof			
11.			
12. Automatic climate control			
13.			
14. Internet streaming radio in the car (e.g., Deezer, Spotify, etc)			
15. Infotainment system (e.g. display audio system/ informational screen in center console display)			

ASK ONLY NEW CAR INTENDERS WHO ANSWERED Q14 WITH ANSWERS OF SOMEWHAT DESIRABLE AND VERY DESIRABLE)

SELECT ONE ATTRIBUTE PER STATEMENT ROTATE/RANDOMIZE 1-31

Q15 Of the products/features you marked as somewhat- or very-desirable, please place those features into categories as noted below.

Cost should built int the bas price of vehicle/I willing pay ext (A)	pe (B) o ee the Not	Willing to pay extra (C)	
---	---------------------	--------------------------------	--

Same question attributes as Q14 selected somewhat or very desirable

ASK ONLY THOSE WHO ANSWERED Q15 [C] ANSWER FOR EACH ATTRIBUTE Q15-C WILL CHANGE PER EACH MARKET

Q17 How much extra would you be willing to pay for **insert attribute from Q15 (C)**?

- 1. €1-€50
- 2. €51-€100
- 3. €101-€150
- 4. €151-€200
- 5. €201-€300
- 6. €301-€400
- 7. €401-€500
- 8. €501-€600
- 9. €601-€700
- 10. €701-€800
- 11. €801-€1000
- 12. €1001-€1500
- 13. €1501-€2000
- 14. €2001+

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

Q18 Do you currently own a smartphone?

- 1. Yes
- 2. No

ASK ONLY SMARTPHONE OWNERS (Q18 [1]) SINGLE SELECT ROTATE/RANDOMIZE 1-11

LIST CHANGES PER EACH MARKET

Q19 What is the brand of the smartphone you own and use most often?

- 1. Apple
- 2. Blackberry
- 3. HTC
- 4. LG
- 5. Motorola
- 6. Nokia
- 7. Samsung
- 8. Microsoft
- 9. Google
- 10. Sony
- 11. Other [WRITE IN]

ASK ONLY SMARTPHONE OWNERS (Q18 [1])

- **IF Q19 [1] AUTOMATICALLY SELECT Q20 [1] AND MOVE RESPONDENT TO Q21**
 IF Q19 [2] AUTOMATICALLY SELECT Q20 [4] AND MOVE RESPONDENT TO Q21
- **IF Q19 [3-9] DISPLAY Q21 ATTRIBUTES [2,3,5 AND 6 ONLY]**

Q20 Which operating system (OS) is on this smartphone?

- 1. iOS
- 2. Android
- 3. Windows
- 4. Blackberry OS
- 5. I don't know

ASK ONLY SMARTPHONE OWNERS (Q18 [1])

SINGLE SELECT

ROTATE/RANDOMIZE 1-15

LIST CHANGES PER EACH MARKET

Q20_1 Which mobile carrier are you utilizing?

- 1. Vodafone
- 2. O2
- 3. Telekom Mobilfunk
- 4. Other

ASK ONLY SMARTPHONE OWNERS (Q18 [1]) SINGLE SELECT

Q21 What kind of data plan do you have?

- 1. I don't have a data plan
- 2. Less than 1GB
- 3. 1-5 GB
- 4. 6-10 GBs
- 5. 11 -20 GBs
- 6. 21+ GBs
- 7. Unlimited Data
- 8. I don't know

ASK ONLY THOSE ANSWERED (Q21 [2-7) SINGLE SELECT

Q22 Is this data plan shared with anyone else?

- 1. No, this data plan is only for me
- 2. Yes, this data plan is shared (e.g., family plan)

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

Q26 Does your current vehicle have a built-in display audio, and or "infotainment" system, and or navigation system (a screen in the center part of the vehicle to show various functions of the vehicle like audio, air, navigation, etc.)?



- 1. Yes
- 2. No
- 3. Not sure

The next questions are about audio in the car...

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SELECT UP TO FOUR ATTRIBUTES LIST WILL CHANGE PER MARKET

Q33 What are the top 4 audio sources that you use in your current vehicle?

- 1. AM/FM Radio
- 2. DAB Radio
- 3. Stored on mobile device (phone, iPod, USB, etc.)
- 4. Internet/Streaming (such as Deezer or Spotify)
- 5. CD/DVD Player
- 6. Stored on in-vehicle hard drive
- 7. I don't listen to audio in my vehicle [ANCHOR, EXCLUSIVE]

ASK THOSE WHO ANSWERED Q33 [1-6] ANSWER FOR EACH SELECTED ATTRIBUTE IN Q33 DRAG AND DROP QUESTION

Q34 How often do you listen to <INSERT choices from Q33 here> in your vehicle?

- 1. Always (i.e., whenever I drive) [CAN ONLY ANSWER ONCE FOR ON ATTRIBUTE]
- 2. Frequently (e.g., 3-5 times a week) [CAN PLACE ONLY MULTIPLE ATTRIBUTE]
- 3. Occasionally (e.g., a few times a month) [CAN PLACE MULTIPLE ATTRIBUTES]

ASK ONLY NEW CAR INTENDERS (Q4 [1]) ROTATE/RANDOMIZE 1-4

MULTIPLE SELECT

Q35 What type of audio connection device do you use in the car? Select all that apply.

- 1. Bluetooth
- 2. 3.5mm jack
- 3. USB cable
- 4. iPod cable
- 5. Other (please specify) [ANCHOR] [WRITE IN]
- 6. None [ANCHOR] [EXCLUSIVE]

ASK ONLY THOSE WHO SELECT INTERNET RADIO AS ONE OF THEIR OPTIONS (Q33 [5]) SINGLE SELECT

Q36 Do you subscribe to a premium streaming radio or on-demand streaming service (e.g., Spotify, iTunes Radio, Deezer, etc.) for which you have a paid subscription, or do you have a free version?

- 1. I have a free version
- 2. I subscribe to a paid version
- 3. Not sure

ASK ONLY MUSIC SUBSCRIBERS (Q36 [1-2]) SINGLE SELECT

ROTATE/RANDOMIZE 1-16 LIST WILL CHANGE PER EACH MARKET

Q37 Which internet radio/audio app do you use most often?

1. Spotify	
2. _	
3. _	
4. Deezer	
5. Groove Music	
6. Google Play Music	
7. _	
8. Tuneln Radio	
9. last.fm	
10. www.di.fm	
12. Radio.de	
13.	
14. Firstflat	
 PlayStation Music 	

16. Other ______[ANCHOR/EXCLUSIVE]

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT PER ATTRIBUTE ROTATE/RANDOMIZE 1-7

Q44 Please rate each audio source based on audio quality/fidelity. With "very good" meaning the best in audio quality and "very bad" meaning the worst.

	Very Good (A)	Good (B)	Fair (C)	Poor (D)	Bad (E)	Very Bad (F)	Don't know [EXCLUSIVE]
1. DAB Radio							
2.							
3. CD Player							
Bluetooth audio streaming							
5. Internet radio							
6. AM radio							
7. FM radio							
8. Smartphone/MP3 player connectivity							

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SELECT ONE ATTRIBUTE PER STATEMENT ROTATE/RANDOMIZE 1-15

Q45 How important to you are these premium car audio system features?

	Extremely Important (A)	Very Important (B)	Neither important nor unimportant (C)	Very Unimportant (D)	Not at all Important (E)
1. Brand					
2. Design (craftsmanship/mat erial)					
3. Digital Signal Processing (DSP)					
4. High number of speakers					
5. Premium Sound Quality					
6. Sub-woofer					
7. Surround sound (e.g. DTS, Dolby, THX Certified)					
8. High volume Level					
9. Active noise cancellation (ANC)					
10. Amplifier					
11. 360-degree sound field/3D sound					
12. High number of sound channels					
13. High Wattage					
14. Tweeter					
15. Digital Audio Restoration Technology (e.g. Harman's Clari-Fi)					

Q46 Of the features you marked as very or extremely-important, please place those features into categories as noted below.

Should be standard equipment/not willing to pay extra (A)	Don't know (B)	Willing to pay extra (C)	
--	-------------------	--------------------------------	--

Same question attributes as q45 who selected extremely or very important.

ASK ONLY NEW CAR INTENDERS (Q4 [1]) MULTIPLE SELECTROTATE/RANDOMIZE 1-40

Q47. Which of these brands do you recognize?

- 1. Alpine
- 2. Arkamys
- 3. Beats Audio
- 4. Bang & Olufsen
- 5. Blaupunkt
- 6. Bose
- 7. Boston Acoustics
- 8. Bowers & Wilkins
- 9. Burmester
- 10. Canton
- 11. Clarion
- 12. Denon
- 13. Dimension
- 14. Dolby
- 15. DTS
- 16. Dynaudio
- 17. ELS Surround
- 18. Fender
- 19. Harman-Kardon
- 20. Infinity
- 21. Interscope
- 22. JBL
- 23. Kenwood
- 24. Kicker
- 25. Krell

- 26. Lear/Philips
- 27. Lexicon
- 28. Mark Levinson
- 29. Meridian
- 30. Naim
- 31. Panaray
- 32. Panasonic
- 33. Pioneer
- 34. Philips
- 35. Revel
- 36. Rockford Fosgate
- 37. Shaker
- 38. Sony
- 39. THX Certified
- 40. XBM
- 41. None of these [ANCHOR/EXCLUSIVE]

SHOW ONLY BRANDS SELECTED IN Q47

Q48. Where do you recognize these brands from?

Columns:

- 1. Car Audio
- 2. Home Audio
- 3. Other Audio

Rows - SHOW ONLY BRANDS SELECTED IN Q47 MULTIPLE SELECTROTATE/RANDOMIZE 1-40

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

Q49 Would you prefer to have a brand name car audio system?

- 1. Yes
- 2. No Preference
- 3. No

THOSE WHO ANSWERED YES OR NO PREFERENCE IN Q49 [1-2] SINGLE SELECT

Q50 How much influence would having a brand name audio system affect your decision when buying a car?

- 1. Extremely influential
- 2. Very influential
- 3. Somewhat influential
- 4. Slightly influential
- 5. Not at all influential

THOSE WHO ANSWERED EXTREMELY INFLUENTIAL THROUGH SLIGHTLY Q50 [1-4] SINGLE SELECT ROTATE/RANDOMIZE 1-40

Q51 Which brand would be most influential during your decision of buying a new car?

1. Alpine	
2. Arkamys	
3. Beats Audio	
4. Bang & Olufsen	
5. Blaupunkt	
6. Bose	
7. Boston Acoustics	
8. Bowers & Wilkins	
9. Burmester	
10. Canton	
11. Clarion	
12. Denon	
13. Dimension	
14. Dolby	
15. DTS	
16. Dynaudio	
17. ELS Surround	
18. Fender	
19. Harman-Kardon	
20. Infinity	
21. Interscope	
22. JBL	
23. Kenwood	
24. Kicker	
25. Krell	
26. Lear/Philips	

- 27. Lexicon
- 28. Mark Levinson
- 29. Meridian
- 30. Naim
- 31. Panaray
- 32. Panasonic
- 33. Pioneer
- 34. Philips
- 35. Revel
- 36. Rockford Fosgate
- 37. Shaker
- 38. Sony
- 39. THX Certified
- 40. XBM
- 41. None of these [ANCHOR/EXCLUSIVE]

ASK ONLY THOSE WHO ANSWERED Q51

SINGLE SELECT

ROTATE/RANDOMIZE 1-7

Q52 Why did you choose**insert brand name Q51 here**?

- 1. Brand has a good reputation
- 2. Design
- 3. Good quality/sound
- 4. Heard good reviews
- 5. Price
- 6. Recommendation/word of mouth
- 7. Use their products elsewhere as well

ASK ONLY THOSE WHO ANSWERED Q51 (1-40)

Q53 How much money would you be willing to spend on a **insert brand name from Q51 here**car audio system?

- 1. None (€0)
- 2. €1-€124
- 3. €125-€299
- 4. €300-€599
- 5. €600-€999
- 6. €1000-€1249
- 7. €1250-\$€1749
- 8. €1750-€3999
- 9. €4000-\$€6000
- 10. €6000+

ASK ONLY NEW CAR INTENDERS (Q4 [1]) SINGLE SELECT

Q54 Do you own or have ever owned a branded car audio system?

- 1. Currently own
- 2. Used to own
- 3. Never owned

ASK ONLY THOSE WHO ANSWERED Q54 (1. OR 2.) MULTI SELECT MULTIPLE SELECTROTATE/RANDOMIZE 1-40

Q55 Do you own or have ever owned any of the following branded car audio system?

- 1. Alpine
- 2. Arkamys
- 3. Beats Audio
- 4. Bang & Olufsen
- 5. Blaupunkt
- 6. Bose
- 7. Boston Acoustics
- 8. Bowers & Wilkins
- 9. Burmester
- 10. Canton
- 11. Clarion
- 12. Denon
- 13. Dimension
- 14. Dolby
- 15. DTS
- 16. Dynaudio
- 17. ELS Surround
- 18. Fender
- 19. Harman-Kardon
- 20. Infinity
- 21. Interscope
- 22. JBL
- 23. Kenwood
- 24. Kicker
- 25. Krell
- 26. Lear/Philips
- 27. Lexicon

- 28. Mark Levinson
- 29. Meridian
- 30. Naim
- 31. Panaray
- 32. Panasonic
- 33. Pioneer
- 34. Philips
- 35. Revel
- 36. Rockford Fosgate
- 37. Shaker
- 38. Sony
- 39. THX Certified
- 40. XBM
- 41. None of these [ANCHOR/EXCLUSIVE]

ASK ONLY THOSE THAT SELECTED ANY BRAND FROM Q55 (1-40) SINGLE SELECT, PER ATTRIBUTE

Q56 How likely would you be to recommend (INSERT BRAND FROM Q55) to others?

- 1. Extremely likely
- 2. Likely
- 3. Neutral
- 4. Unlikely
- 5. Extremely unlikely

ASK ONLY THOSE THAT SELECTED 4 OR 5 (UNLIKELY, EXTREMELY UNLIKELY) FROM Q56

ROTATE/RANDOMIZE (1-4)

Q57 Why would you not be likely to recommend this brand to others?

I like other brands more

- 1. Not good quality
- 2. Not value for money
- 3. Too expensive
- 4. Other _____[ANCHOR] [WRITE IN]

CURRENTLY OR USED TO OWN BRANDED AUDIO SYSTEM (Q55 [1-40]) SINGLE SELECT PER ATTRIBUTE

Q58 Would you buy (insert brand from Q55) again?

- 1. Yes
- 2. No

WOULD NOT BUY THE SAME BRANDED AUDIO SYSTEM (Q58 [2])

MULTIPLE SELECT ROTATE/RANDOMIZE (1-7)

Q59 Why would you not buy the same brand again?

- 1. The car I intend to buy does not feature the audio brand
- 2. No longer interested in branded car audio
- 3. Intend to use an aftermarket system
- 4. Too expensive
- 5. Not good quality
- 6. Poor value for money
- 7. It should come with the car
- 8. Other _____